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FEB 26 2018

Ravalli County Commissioners

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Dear Commissioners

I had the opportunity to meet with many Commissioners as the MACO meeting in Billings last week. My goal was to remind County Commissioners that Counties can save a substantial amount of money by using the state bid plan to purchase new vehicles. As Government Sales Manager for Yellowstone Country Motors in Livingston, I encourage local governments to "piggyback" on the state bid program. Using the state bid, you can have a new vehicle for the price of a used vehicle. The state bid process is easy since the state has done all the bidding for you. It is easy to do and you can select the options to fit the needs of your county.

Yellowstone Country Motors was the successful bidder on many of the vehicles that are popular with County Governments. This includes the All Wheel Drive Charger and SSV Ram Pickups designed for law enforcement and heavy duty pickups for road departments.

Enclosed with this letter is an example of how a county can purchase a new pickup for less than the cost of a used truck. Using 2018 bid prices, the price of a ¾ Ton Ram regular cab with power windows, air conditioning, towing package and automatic transmission can be purchased for **\$24,250**. Your County can have a factory warranty that comes with a new vehicle. If you would like a crew cab, I can have one delivered to you for \$28,520 with the same options. Chrysler will soon be announcing that the Dodge Durango will be pursuit rated. This is good news since the Durango can outperform the Ford at a more competitive price.

Dodge has published a brochure detailing all law enforcement vehicles at <https://www.fcausfleet.com/law-enforcement-vehicles.html> In addition to the AWD system, one of the unique features of the Dodge Charger is the officer protection system. This unique system uses the cameras in the bumper to alert the officer of anyone attempting to sneak up behind the vehicle while the vehicle is in park. Chrysler Corporation is dedicated to producing a quality vehicle for law enforcement. This includes the Charger, the Durango and the Ram SSV. In addition, we can supply you with mini-vans for senior transportation in the low 20 thousand range depending on options. These vans make great vehicles for all types of transportation needs including county staff. If you need to transport more than seven passengers, the Ram Promaster can be customized to meet up to a 15 passenger vehicle.

If you have any questions, feel free to call me at 406-223-1302 or email at marty@ycminc.com

Sincerely

Marty Malone
Government Sales Manager

YELLOWSTONE COUNTRY

CHRYSLER DODGE // RAM Jeep



**Vehicle: 2018 2500 TRADESMAN REG CAB 4X4
(140 in WB 8FT 0 IN box) (DJ7L62)**

EZC 5.7L V8 HEMI VVT Engine

DFP 6-Spd Automatic 66RFE Transmission

Paint/Seat/Trim: PW7 Bright White Clear Coat
APA Monotone Paint

*TX HD Vinyl 40/20/40 Split Bench Seat
-X8 Black/Diesel Gray

Options:

18X8.0 Steel Wheels
Trailer Brake Control
Engine Block Heater
Protection Group
LT275/70R18E On/Off Road Tires

Total Retail Price: 37,665

**YELLOWSTONE COUNTRY PRICE FOR
COUNTY GOVERNMENT**

\$ 24,250

